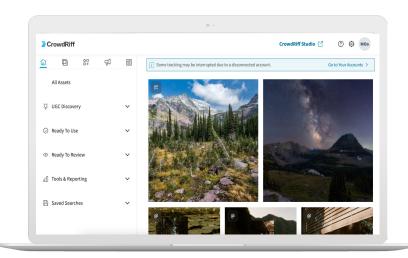


# UGC Cooperative Marketing Program

September 2024

#### Web Core Platform Features

- Social Trackers
- Search
- Hashtag Rights
- Galleries
- Photo Walls
- Gallery Insights



#### Social Trackers

Social trackers tell CrowdRiff what kind of user-generated content you're looking for.

With a solid set of social trackers in place, your library becomes a never-ending source of high-quality content for your marketing and social teams.



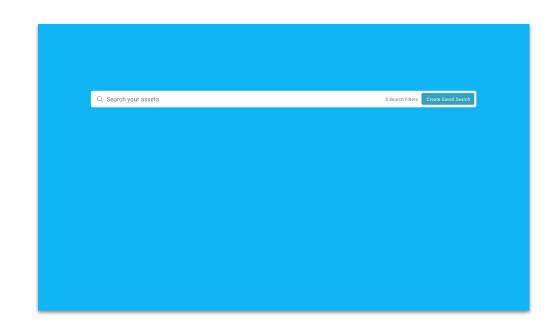
#### Search

CrowdRiff's search feature is a powerful tool. If you learn to use it well, you'll always find what you're looking for.

The secret to mastering this feature is using the right keywords and search syntax.

#### Quick tips:

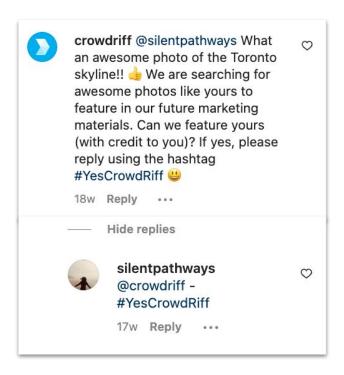
- Use AND to narrow your search
- Use OR to broaden your search
- Use the minus symbol (-) to exclude keywords



## Hashtag Rights

CrowdRiff's Hashtag Rights app allows you to request rights to user generated-content — quickly and easily.

It works like this: You send out a pre-written comment with an approval hashtag and if the user responds with that hashtag, you have permission to use their photo in your marketing.



#### Galleries

Galleries allow you to show — rather than Tell — what's special about your destination.

Use them throughout your website so that travelers can see the top restaurants, attractions and things to do in your area.



#### Photo Walls

Photo walls are essentially galleries that have been specially designed for large-screen displays.

There are two layout options: slideshow and shuffle. Both offer a rich visual experience but have different specialities.

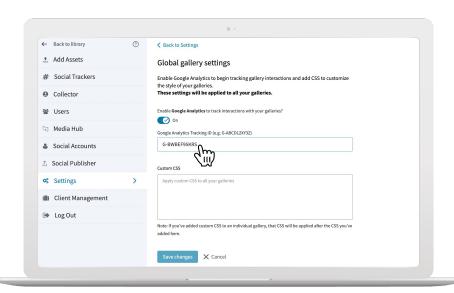
#### Quick tips:

- Use the shuffle layout to fill your display with a tiled wall of photos, which will get updated every few seconds
- Use the slideshow layout to feature a single image or video with the caption, location and other detail



## Gallery Insights

CrowdRiff provides basic Gallery Insights within the platform to help you measure performance of the content added to your website.



# Pricing

#### **UGC Web Core License Value: \$12,000**

- Social Trackers
- Search
- Hashtag Rights
- Galleries
- Photo Walls
- Gallery Insights

**Negotiated rate for partners: \$10,000** 

State Investment	\$8,500
Partner Investment	\$1,500
TOTAL Investment	\$10,000

#### Next Steps

- Sept. 25: Deadline to express commitment to program
  - Email lizzy@windfallstudio.com
- Oct. 1: Onboarding kickoff with CrowdRiff
  - All Partner Licenses are 12 months and will begin on Oct. 1, 2024, and end Sept. 30, 2025

# Thank you