



## **BOARD**



**Vu Pham**Board Chair,
Attorney

# **Board Members**Appointed by the Governor

- **John Iverson**, Consultant
- Mel Reinhardt, Regional Sales Manager
- Jade Goroski, Finance Officer, City of Shelby
- Craig Anderson, Retired Financial Advisor
- **JoAn Cuffe**, Retired Lender
- William Northey, Senior Investment Advisor, US Wealth Management

2023 was a volatile year in the bond market. The Federal Reserve continued its program of aggressive rate increases through the year which resulted in a sharp rise in interest rates for financings. Back in 2021, unrated bond deals could close at roughly 2.25% fixed interest for 20 years. Now, rates are closer to 8.00% for the same type of credit. In addition, continued increases in labor and supply costs impacted existing projects as providers worked to cover cost overruns on existing projects.

In this difficult market we continued our work with our healthcare clients to provide access to low-cost financing.

### **MILESTONES & ACHIEVEMENTS IN 2023 INCLUDED:**

 Expanding C-PACE reach into new counties including Madison, Fergus, Pondera, and the City of Kalispell. We estimate that approximately 60% of Montana commercial buildings are in a community where C-PACE is available.

- The MFFA was recognized for its C-PACE work with a national PACESetter Award for the Headwaters Utility District Financing.
- We worked in concert with Native American Development Center, First Interstate Bank, MoFi and the Montana SSBCI program to help All Nations Health Center acquire land for a new facility that they expect to break ground on in 2025.
- We closed a handful of small Direct Loan and Trust Fund Loan financings totaling more than \$1.3 million.

We look forward to the challenges and expectations of the future and want to thank our dedicated and visionary Board of Directors, our professional staff, financing partners, financial institutions, and associates for your support and expertise.

Adam Gill

## **AUTHORITY STAFF**



Adam Gill
Executive Director
406-444-0259
AdamGill@mt.gov



Associate Director 406-444-5435 Seth.Lutter@mt.gov



Monica Birlut
Accountant
406-444-0039
MBirlut@mt.gov



Carolyn Jones
C-PACE Program Manager
406-444-3367
CJones@mt.gov

#### **INTERNAL FINANCINGS**

#### DAWSON COUNTY

Glendive Medical Center

Type Direct Loan

Purpose To reimburse the purchase of radiology equipment

**Interest Rate** 4.77%

**Amount** \$255,600

Term 5 Years

**Pricing Date** 10/23/2023

**Closing Date** 11/7/2023

**Benefit** Replacement of a critical piece of equipment that was over 20 years old



#### MINERAL COUNTY

Mineral Community Hospital

Type Direct Loan

Purpose Replacement of hot water heaters and chiller supply piping for the Hospital

**Interest Rate** 4.83%

**Amount** \$119,645

Term 7 Years

**Pricing Date** 10/23/2023

**Closing Date** 11/8/2023

**Benefit** The equipment replacement is critical to the operations of the Hospital

## **INTERNAL FINANCINGS (CONT.)**

#### MISSOULA COUNTY

All Nations Health Center

Type Direct Loan

Purpose Land purchase to build a new Health Center with a centralized campus

**Interest Rate** 4.16%

**Amount** \$300,000

Term 7 Years

**Pricing Date** 11/9/2022

Closing Date 6/8/2023

**Benefit** The first step in building a new health center to better serve its patients through a centralized campus



#### **RAVALLI COUNTY**

Bitterroot Health

Type Trust Fund Loan & Direct Loan Combination

Purpose Purchase of imaging equipment for multiple locations

**Interest Rate** 5.45 % (Trust Fund) 4.64% (Direct Loan)

**Amount** \$427,000 (Trust Fund) \$500,000 (Direct Loan)

Term 5 Years

**Pricing Date** 12/12/2023

**Closing Date 12/15/2023** 

**Benefit** Expanded access to imaging services for local communities as well as an expected increase in revenue

#### MONTANA FACILITY FINANCE AUTHORITY

P.O. BOX 200506 HELENA, MT 59620-0506

The Montana Facility Finance Authority offers unique financings for vital nonprofits, providing innovative fiscal solutions that:

Help People
Build Communities
Advance Technology
Modernize Facilities

\_\_\_\_ copies of this public document were published at an estimated cost of \$\_\_\_\_ per copy, for a total cost of \$\_\_\_\_\_, which includes \$\_\_\_\_ for printing and \$\_\_\_\_\_ for distribution.

PRESORTED STANDARD MAIL U.S. POSTAGE PAID HELENA, MT PERMIT NO. 89